

CONTENTS

REPORT OF CERTIFIED PUBLIC ACCOUNTANT ON THE FINANCIAL STATEMENTS	1
FINANCIAL STATEMENTS	
STATEMENTS OF FINANCIAL POSITION	2
STATEMENTS OF ACTIVITIES	3
STATEMENTS OF CASH FLOWS	4
STATEMENTS OF FUNCTIONAL EXPENSES	56
NOTES TO FINANCIAL STATEMENTS	7-12
REPORT OF CERTIFIED PUBLIC ACCOUNTANT ON THE SUPPLEMENTARY INFORMATION	13
SUPPLEMENTARY INFORMATION	14-19

PHILIP A. SCHEIDT

Certified Public Accountant

REPORT OF INDEPENDENT AUDITOR

The Board of Directors Nathan B. Stubblefield Foundation, Inc. Tampa, Florida

I have audited the accompanying statements of financial position of Nathan B. Stubblefield Foundation (a nonprofit organization) as of September 30, 2013 and 2012 and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the organization's management. My responsibility is to express an opinion on these financial statements based on my audits.

I conducted my audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audits provide a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material aspects, the financial position of Nathan B. Stubblefield Foundation, Inc. as of September 30, 2013 and 2012, and the changes in net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules of functional expenses on pages 5 and 6 are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Mup a Solvand Temple Terrace, Florida

February 21, 2014

NATHAN B. STUBBLEFIELD FOUNDATION STATEMENT OF FINANCIAL POSITION SEPTEMBER 30, 2013 AND 2012

	2013	2012
Assets		
Current Assets		
Cash		
Unrestricted	\$ 613,221	\$ 673,916
Restricted	-	-
Short term investments	229,269	213,332
Accounts receivable	3,750	1,986
Other receivables	-	2,000
Prepaid expense and deposits	 44,296	45,361
Total current assets	890,536	936,595
Property and Equipment		
Land	321,727	321,727
Building	1,931,201	1,931,201
Office furniture and equipment	277,412	277,412
Broadcast equipment	523,356	523,356
Production equipment	337,097	328,261
Music library	343,218	343,218
Less accumulated depreciation	(1,493,105)	(1,346,649)
Net property and equipment	 2,240,906	 2,378,526
Total Assets	3,131,442	3,315,121
Liabilities and Net Assets		
Current Liabilities		
Accounts payable and accrued liabilities	23,947	23,884
Deferred revenue	12,011	10,313
Current portion of long-term debt	 30,796	 28,795
Total current liabilities	66,754	62,992
Long-Term Debt		
Long-term debt, net of current maturities	 562,468	 593,207
Total long-term debt	562,468	593,207
Other Noncurrent Liabilities		
Accrued post-employment benefits	 84,479	 87,722
Total other noncurrent liabilities	 84,479	87,722
Total Liabilities	713,701	 743,921
Net Assets		
Unrestricted	2,417,741	2,571,200
Temporarily restricted	-	-
Permanently restricted	 	-
Total net assets	 2,417,741	2,571,200
Total Liabilities and Net Assets	\$ 3,131,442	\$ 3,315,121

NATHAN B. STUBBLEFIELD FOUNDATION STATEMENT OF ACTIVITY SEPTEMBER 30, 2013 AND 2012

	2013	,	2012
Changes in unrestricted net assets			
Revenues and gains			
Contributions	\$ 1,033,668	\$	1,051,342
Grants	109,330		113,859
Cultural performances	284,235		317,382
Underwriting	79,608		63,421
Subcarrier and channel revenue	74,333		70,350
Advertising	-		-
Sales	11,499		12,862
Other revenue	1,504		18,694
Unrealized gain or loss on investment	13,835		18,489
Interest	1,315		1,525
Dividends (reinvested)	2,101		2,096
Donated services, property and equipment	41,950		54,769
Total unrestricted revenues and gains	1,653,378		1,724,789
Net assets released from restrictions			
Mortgage campaign	520		558
Satisfaction of grantor restrictions	38,614	_	40,213
Total net assets released from restrictions	39,134		40,771
Total unrestricted revenues, gains and other support	1,692,512		1,765,560
Expenses			
Program services			
Programming and production	586,688		580,729
Broadcasting	176,585		192,060
Program information	19,733		19,873
Cultural performances	304,791		282,483
Total program services	1,087,797		1,075,145
Supporting services			
Fundraising	115,190		105,842
Management & general	642,984		605,901
Total supporting services	758,174		711,743
Total unrestricted expense	1,845,971		1,786,888
Increase (decrease) in unrestricted net assets	(153,459)	١	(21,328)
Net assets, beginning of year	2,571,200	r	2,592,528
Net assets, end of year	\$ 2,417,741	\$	2,571,200
	<u> </u>	-	·,- · - ,- · ·

NATHAN B. STUBBLEFIELD FOUNDATION STATEMENT OF CASH FLOW SEPTEMBER 30, 2013 AND 2012

	2013	2,012
Cash Flows From Operating Activity		
Change in unrestricted net assets	\$ (153,459)	\$ (21,328)
Adjustments to reconcile change in		
unrestricted net assets to net cash		
used by operating activities		
Depreciation	153,472	154,520
Loss on disposal of equipment	2,595	524
Unrealized gain or loss on investment	(13,835)	(18,489)
Reinvested dividends from investments	(2,101)	(2,096)
Changes in operating assets and liabilities		
Accounts receivable	236	18,133
Prepaid expense and deposits	1,065	20,044
Accounts payable	62	(9,409)
Deferred revenue	1,698	(31,351)
Accrued post-employment benefits	(3,243)	17,712
Net cash provided from operating activities	(13,510)	128,260
Cash Flows From Investing Activities		
Purchase of property and equipment	(18,447)	(13,810)
Net cash provided/used in investing activities	(18,447)	(13,810)
Cash Flows From Financing Activities		
Payments on long-term debt	(28,738)	(26,756)
Net cash provided/used in financing activities	(28,738)	 (26,756)
Net change in cash	(60,695)	87,694
Cash, Beginning of Year	673,916	586,222
Cash, End of Year	\$ 613,221	\$ 673,916

NATHAN B. STUBBLEFIELD FOUNDATION STATEMENT OF FUNCTIONAL EXPENSES SEPTEMBER 30, 2013

	Programming & Production	Broadcasting	Program Information	Cultural Performances	Total Program Services	Fundraising	Management & General	Total
Advertising	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,450	\$ -	\$ 4,450
Bad debts	-	-	_	_	-	800	-	800
Bank charges	-	-	-	_	_	_	24,737	24,737
Computer support	4,684	710	_	_	5,394	5,313	35,303	46,010
Conferences	1,725	_	_	495	2,220	3,147	3,104	8,471
Cultural performances	-,	_	_	253,593	253,593	, -	, <u>-</u>	253,593
Depreciation	68,003	49,341	1,934	1,289	120,567	2,578	30,327	153,472
Development expense	, -	, <u>-</u>	, <u>-</u>	, -	, -	2,294	, -	2,294
Dues	22,066	-	_	947	23,013	· -	4,250	27,263
Employee benefits	26,305	-	1,461	4,384	32,150	5,846	35,074	73,070
Engineering	87,854	16,160	-	600	104,614	, -	, -	104,614
HD Expense	1,699	229	_	-	1,928	-	-	1,928
Insurance	28,732	1,356	1,114	3,199	34,401	1,744	11,831	47,976
Interest	29,587	1,667	1,250	833	33,337	1,667	6,668	41,672
ISP	_	1,248	-	-	1,248		4,416	5,664
Legal	_	4,112	_	-	4,112	_	· -	4,112
Office	28	-	-	-	28	147	11,300	11,475
Other expense	2,595	-	•	-	2,595	-	71	2,666
Other taxes	-	-	-	-	-	-	845	845
Outreach	-	-	992	-	992	_	_	992
Payroll taxes	16,444	_	914	2,741	20,099	3,654	21,926	45,679
Postage	-	-	-	130	130	14,915	2,052	17,097
Premiums	-	-	-	-	-	17,477	· -	17,477
Printing	-	-	-	377	377	2,668	1,236	4,281
Professional fees	-	-	-	-	-	-	76,980	76,980
Programming	41,271	-	-	-	41,271	-	-	41,271
Rent	-	85,616	-	-	85,616	-	-	85,616
Repairs	2,432	11,154	-	-	13,586	-	36,024	49,610
Salaries	217,216	-	12,068	36,203	265,487	48,270	289,621	603,378
Staffing & hiring	-	-	-	-	-	-	2,271	2,271
Station functions	-	-	-	-	-	183	4,271	4,454
Subscriptions	1,260	-	-	-	1,260	_	-	1,260
Supplies	-	2,489	-	-	2,489	_	-	2,489
Telephone	8,533	1,301	-	-	9,834		7,892	17,726
Travel	354	-	-	-	354	37	113	504
Utilities	9,172	1,202	-	-	10,374	-	32,672	43,046
Webcasting	16,728		-	-	16,728			16,728
	\$586,688	<u>\$ 176,585</u>	\$ 19,733	\$ 304,791	1,087,797	\$ 115,190	\$ 642,984	\$1,845,971

NATHAN B. STUBBLEFIELD FOUNDATION STATEMENT OF FUNCTIONAL EXPENSES SEPTEMBER 30, 2012

	Programming &		Program	Cultural	Total Program	n	Management & General	Total
Advertising	Production -	Broadcasting \$ -	Information -	Performances -	Services -	Fundraising \$ 2,893	\$ -	\$ 2,893
Bad debts	Ψ -	.	Ψ -	Ψ -	Ψ -	1,100	· -	1,100
Bank charges	_	_	_	_	_	1,100	28,022	28,022
Computer support	13,603	17,146	_	1,753	32,502	6,204	9,919	48,625
Conferences	15,005	17,140	_	1,755	99	607	130	836
Cultural performances	-	_	_	218,804	218,804	-	-	218,804
Depreciation Depreciation	67,598	49,093	1,934	1,289	119,914	2,578	32,028	154,520
Development expense	07,576	42,023	1,754	11,523	11,523	965	52,020	12,488
Dues	1,588	200	_	775	2,563	,03	4,965	7,528
Employee benefits	31,328	200	1,693	5,080	38,101	6,774	39,794	84,669
Engineering	89,082	16,539	1,075	5,000	105,621	0,774	37,774	105,621
Insurance	30,210	1,441	1,174	4,314	37,139	1,812	11,996	50,947
Interest	31,014	1,747	1,174	874	34,945	1,747	6,989	43,681
ISP	31,014	891	1,510	0/4	891	1,747	3,999	4,890
	-	6,780	-	-	6,780	-	3,777	6,780
Legal Office	-	0,780	-	-	0,780	-	10,745	10,745
	- 6115	524	-	-	- - 020		833	-
Other expense	6415	524	-	-	6,939	-	1,063	7,772 1,063
Other taxes	-	-	1 101	-	1 101	-	1,003	•
Outreach	17.046	-	1,101	2764	1,101	2 (9(21.652	1,101
Payroll taxes	17,046	- 72	921	2,764	20,731	3,686	21,653	46,070
Postage	-	73	-	72	145	12,516	1,644	14,305
Premiums	-	-	-	-	-	13,362	-	13,362
Printing Description 1.5	-	-	-	-	-	4,529	291	4,820
Professional fees	- -	-	-	-	-	-	74,800	74,800
Programming	55,064	-	-	-	55,064	-	-	55,064
Rating service	2,575		-	-	2,575	-	-	2,575
Rent	- -	76,734	-	-	76,734	-	-	76,734
Repairs	1,643	677	-	-	2,320	-	30,860	33,180
Salaries	217,186	-	11,740	35,219	264,145	46,959	275,885	586,989
Staffing & hiring	-	-	-	-	-	-	7,487	7,487
Station functions	-	-	-	-	-	-	1,230	1,230
Subscriptions	918	-	-	-	918	-	-	918
Supplies	-	9776	-	-	9,776	100	-	9,876
Telephone	6,817	1,162	-	-	7,979	-	8,409	16,388
Travel	115		-	16	131	10	180	321
Utilities	852	9,277	-	-	10,129	-	32,979	43,108
Webcasting	7,576		-		7,576			7,576
	\$ 580,729	\$ 192,060	\$ 19,873	\$ 282,483	\$ 1,075,145	\$ 105,842	\$ 605,901	\$1,786,888

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Organization

Nathan B. Stubblefield Foundation, Inc. is a listener-sponsored non-commercial community radio station serving the Tampa Bay area. The station provides radio programming and cultural performances for the community. Revenues consist primarily of listener donations, grants, and admission fees to cultural performances.

(b) Method of Accounting

The financial statements of the corporation have been prepared utilizing the accrual basis.

(c) Financial Statement Presentation

The corporation adopted Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Not-for-Profit Organizations." Under SFAS No. 117, the corporation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted. In addition, the corporation is required to present a statement of cash flows.

(d) Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures, including asset lives and collectibility of pledges. Accordingly, actual results could differ from those estimates.

(e) Capitalization Policy

All equipment over \$250 is capitalized and depreciated as described in paragraph (h) below, with the exception of computers, broadcast and production equipment which are determined to be replacements of existing equipment. These items are recorded as repairs.

(f) Cash and Cash Equivalents

The corporation considers all highly liquid investments with a maturity of three months or less to be cash equivalents.

(g) Investments

Investments are composed of mutual funds managed by Pax World Funds, and are valued at their fair market on the date of the balance sheet as determined by reference to published financial resources. This represents a level 1 measurement as described in footnote 10. There are no other assets or liabilities that are presented with fair value measurements. The investment gains or losses are determined by the change in value of the fund, not including the effect of reinvested dividends and capital gains of (\$2,101) in 2013 and (\$2,096) in 2012. These amounts are included in the statement of activities. The balance in the fund as of September 30, 2013 was \$229,269 and September 30, 2012 was \$213,332. These amounts represent a concentration of credit risk.

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

(h) Property and Equipment

Property and equipment are recorded at cost, or in the case of donated property, at their estimated fair market on the date of receipt. Depreciation is calculated by the straight-line method over the estimated useful lives of the assets, which range from three to thirty years. Expenditures for repairs and maintenance are charged to operating expense as incurred.

(i) Revenue Recognition

Unrestricted contributions, pledges, and grants are recorded as revenue in the statements of activity when received. Other unrestricted revenues are recognized as earned either upon receipt or accrual. Expenditures of unrestricted net assets are recognized as expenses when expended or upon incurrence of the related liability.

(j) Restricted Support

The corporation reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Equipment acquired with restricted funds cannot be disposed of without permission of the donor or grantor. These assets are not shown as restricted since they are not normally sold.

(k) Contributions

The corporation has adopted SFAS No. 116, "Accounting for Contributions Received and Contributions Made," whereby contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Restricted net assets are reclassified to unrestricted net assets upon satisfaction of the time or purpose restrictions.

(I) Pledges

Nathan B Stubblefield Foundation engages in fund raising campaigns by broadcasting on-air appeals. These appeals encourage supporters, both individuals and organizations, to provide financial contributions to the corporation for enhancement of program offerings and other operating expenses. Financial contributions are generally evidenced by pledges received from responding listeners. These pledges are not legally enforceable and are not recognized as assets. Contributions and collected pledges are components of the unrestricted net assets inasmuch as their usage is not limited to specific activities of the corporation. This usage is consistent with appeals for contributions and pledges.

(m) Program Underwriting

Revenue for program underwriting is recorded on a pro rata basis for the period covered.

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

(n) Donated Services

The corporation receives a significant amount of donated services from unpaid volunteers who assist in broadcasting, fund-raising, and special projects. No amounts have been recognized in the statement of activities because the criteria for recognition under SFAS No. 116 have not been met. Donated professional services have been recognized as revenue and expense. These services may include legal services, accounting, media services, office expense, repairs, and engineering. The value of these services was \$41,950 in 2013 and \$54,769 in 2012.

(o) Cultural Performances

The corporation sponsored cultural performances and sold promotional items. The cultural performances are conducted to bring artists and speakers to the area to supplement the programming that is broadcast by the corporation and to educate the community. Promotional items that advertise the station are sold to promote the station and supplement revenues. The revenues and direct costs of these activities are as follows:

	<u>20</u>	<u>2012</u>		
	Performances	Sales	Performances	Sales
Gross proceeds	\$ 284,235	\$ 16,067	\$ 317,382	\$ 17,009
Direct costs	253,593	4,568	218,804	4,147
Net proceeds	\$ <u>30,642</u>	\$ <u>11,499</u>	\$ <u>98,578</u>	\$ <u>12,862</u>

(p) Income Taxes

The Corporation is recognized as a tax exempt organization under § 501 (c) (3) of the Internal Revenue Code and, except for taxes pertaining to unrelated business income, is exempt from federal and state income taxes. The Corporation has unrelated business income from the sale of advertising and certain products and services. The Corporation has reported losses from these activities which has resulted in a net operating loss carry-forward to 2014 of \$80,283.

(2) CONCENTRATION OF CREDIT RISK FOR CASH HELD IN BANK

As of September 30, 2012 \$449,500 was held on deposit at The Bank of Tampa.

(3) <u>ACCOUNTS RECEIVABLE</u>

There are no Pledges receivable as of September 30, 2013. Accounts receivables are reported based on subsequent collections, so no allowance for doubtful accounts is needed.

(4) **ENDOWMENT**

In 2010 the station received a contribution of \$10,000 that was intended to start an endowment fund. The terms of the donation allow the board of directors to use the money at their discretion. The donation was used to acquire a CD. The value of the CD, \$10,004 for 2013, and \$10,043 for 2012 is included in unrestricted cash.

(5) OPERATING LEASE OBLIGATIONS

On September 20, 2005, the corporation signed a ten year lease with American Towers, Inc., for the right to install and operate the station's transmitter and antenna at 13623 Rodine Road near Riverview, Florida. The terms of the lease became effective January 1, 2006. The initial lease payments were \$3,900 per month, and are to be escalated 5% on the anniversary of the commencement date each year. The corporation is committed to lease payments (excluding CAM) of \$68,322 in 2014, \$71,736 in 2015, and \$18,150 in the remaining three months of the lease.

On June 22, 2011, the corporation signed a lease with American Towers, Inc., for the right to install and operate the station's backup antenna at 13623 Rodine Road near Riverview, Florida. The terms of the lease became effective April 1, 2011, and are in effect until January 1, 2016. The corporation is committed to lease payments (excluding CAM) of \$10,500 in 2013, \$11,016 in 2014, \$11,454 in 2015, and \$2,919 in the remaining three months of the lease.

(6) LONG-TERM DEBT

The corporation obtained a mortgage, secured by property and equipment located at the studio at 1210 East Martin Luther King Boulevard on October 7, 2005 in the amount of \$1,063,528, to replace the indebtedness on the construction loan. The loan terms were last adjusted in June of 2011 and will now balloon September 26, 2018. Monthly payments will be \$5,824.99 and the interest rate will be 6.75% during the next eighty-one months, at which time the rate will be adjusted.

Long term debt maturing in the next five years is as follows:

September 26, 2014	\$ 30,796
September 26, 2015	\$ 32,940
September 26, 2016	\$ 35,234
September 26, 2017	\$ 37,687
September 26, 2018	\$ 456,607
	\$ 593,264

(7) <u>COMMUNITY SERVICE GRANTS</u>

The Corporation for Public Broadcasting (CPB) is a private, nonprofit grant making organization responsible for funding more than 1,000 television and radio stations. CPB distributes annual Community Service Grants (CSGs) to qualifying public telecommunications entities. CSGs are used to augment the financial resources of public broadcasting stations and thereby to enhance the quality of programming and expand the scope of public broadcasting services. Each CSG may be expended over one or two fiscal years as described in the Communications Act, 47 United States Code Annotated Section 386 (k)(7), (1983) Supplement. In any event, each grant must be expended within two years of the initial grant authorization.

According to the Communications Act, funds may be used at the discretion of recipients. The station uses these funds for purposes relating primarily to the production and acquisition of programming. Also, the Grants may be used to sustain activities begun with Community Service Grants awarded in prior years.

The Grants are reported on the accompanying financial statements as unrestricted and restricted operating funds, however, certain guidelines must be satisfied in connection with application for and

use of the Grants to maintain eligibility and compliance requirements. These guidelines pertain to the use of Grant funds, record keeping, audits, financial reporting, and licensee status with the Federal Communications Commission. The Community Service Grants received and expended during the five most recent fiscal years were as follows:

<u>Year</u>	<u>Amount</u>				
2009	\$	143,029			
2010	\$	160,749			
2011	\$	148,065			
2012	\$	154,072			
2013	\$	147,944			

Congress has expressed an intent to eventually phase out this funding.

(8) FUNCTIONAL EXPENSES

The allocation of joint costs, including fund-raising costs, in the statements of functional expenses are based on time summaries of employees and space analysis of facilities provided by station management. The fund-raising costs are related to the station's on-air pledge drives conducted during the year when they ask for donations during regular programming and development expense.

(9) <u>INTEREST</u>

Interest paid in 2013 was \$41,672 and in 2012 was \$43,681. There was no accrued interest. Construction loan interest in the amount of \$10,566 was included in the cost of the building put in service in 2005.

(10) FAIR VALUE MEASUREMENTS

Financial Accounting Standards Board Statement No. 157, Fair Value Measurements (FASB Statement No. 157), establishes a framework for measuring fair value. That framework provides fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB Statement No. 157 are described below:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.
- Level 2 Inputs to the valuation methodology include:
 - · Quoted prices for similar assets or liabilities in active markets;
 - Quoted prices for identical or similar assets or liabilities in inactive markets;
 - Inputs other than quoted prices that are observable for the asset or liability;
 - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The only assets measured are described in footnote 1g.

(11) CONTINGENT LIABILITIES

Equipment obtained with state grants in the amount of \$248,366 cannot be sold without the permission of the State of Florida. Equipment obtained with grants from the Corporation for Public Broadcasting in the amount of \$128,748 cannot be sold within ten years to an entity that is not CSG eligible. These grant funds must be returned to CPB if WMNF is not CSG eligible within ten years of the grant.

(12) LOSS ON DISPOSAL OR RETIREMENT OF EQUIPMENT

Broadcast equipment was retired or sold at a loss in the amounts of \$2,595 in 2013 and \$524 in 2012. These amounts are included in "Other expense" in the statement of functional expenses.

(13) SUBSEQUENT EVENTS

These financial statements considered subsequent events, including the collectibility of accounts receivables, through February 21, 2014, the date the financial statements were prepared. The financial statements were issued February 25, 2014.

PHILIP A. SCHEIDT Certified Public Accountant

REPORT OF INDEPENDENT AUDITOR ON SUPPLEMENTARY INFORMATION

The Board of Directors
Nathan B. Stubblefield Foundation, Inc.
Tampa, Florida

I have audited the financial statements of Nathan B. Stubblefield Foundation as of and for the years ended September 30, 2013 and 2012 and have issued my report thereon dated February 21, 2014, which contained an unqualified opinion on those financial statements. My audit was performed for the purpose of forming an opinion on the financial statements as a whole. The supplementary information which includes comparative data, analysis of discretionary funds available and budget results is presented for the purposes of additional analysis and is not a required part of the financial statements. Such information, including historical amounts from eight years prior to this audit engagement, (2004 to 2011) is the responsibility of management and was derived from and relates directly to the underlying accounting records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In my opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Temple Terrace, Florida

February 21, 2014

The corporation has a long history of maintaining cash balances necessary to withstand most unforeseen emergencies. This exhibit shows the amount of unrestricted cash and cash equivalents at the end of each of the last ten years. It should be noted that these are typically the lowest balances of the fiscal year. It is the policy of the corporation to have its semi-annual fund drive the first week in the fiscal year, at which time the cash balances increase substantially. The cash equivalents consist of an investment in Pax World Fund.

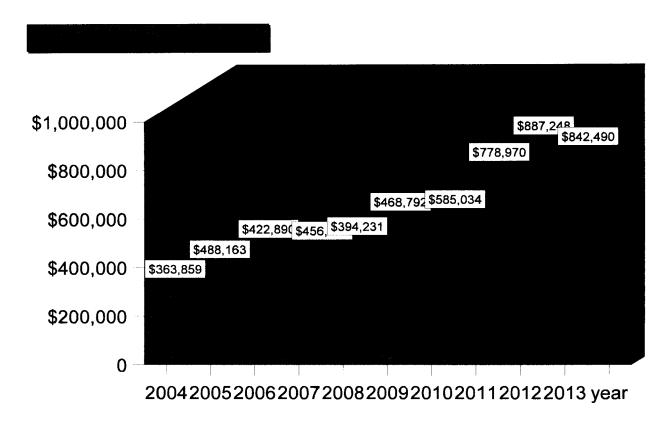


Exhibit 1 shows the total cash revenues for each of the last five years. The amounts include contributions from the public, grants from the Corporation for Public Broadcasting and the State of Florida, and net revenue from cultural events in addition to other cash revenues. It is the normal policy of the corporation to have two seven-day and two three-day fund raising drives per year.

Exhibit 1

	9-30-13	9-30-12	9-30-11	9-30-10	9-30-09
Cash Revenues:					
Contributions	\$ 1,033,668	\$ 1,051,342	\$ 1,140,344	\$ 1,198,017	\$ 1,097,118
Cultural performances-net	30,642	98,578	111,442	52,999	130,912
Grants	147,944	154,072	261,263	237,685	257,607
Interest	1,315	1,525	778	680	647
Sales	11,499	12,862	12,381	14,131	21,674
Signal lease	74,333	70,350	44,267	6,373	12,500
Underwriting	63,421	63,421	50,557	43,386	46,199
Other revenue	<u>1,504</u>	<u>18,694</u>	5,042	49,667	9,478
Total Cash Revenue	\$ <u>1,364,326</u>	\$ <u>1,470,844</u>	\$ <u>1,626,074</u>	\$ <u>1,602,938</u>	\$ <u>1,576,135</u>

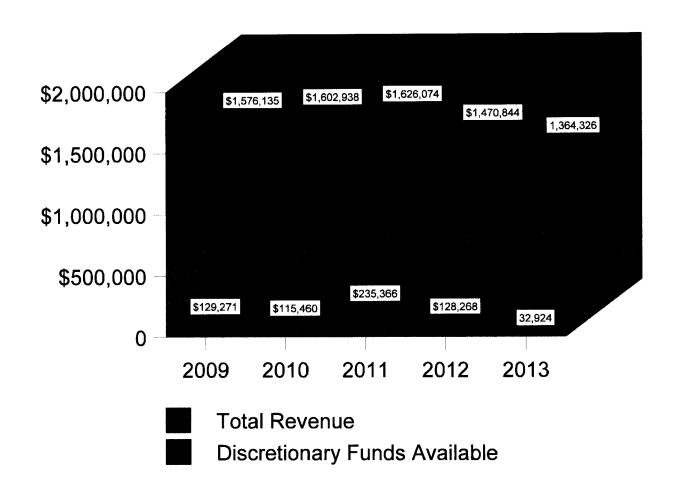
The corporation has a policy to improve the quality of the broadcasting, without jeopardizing its financial health. If there are significant cash reserves, it is the policy to improve the quality of the equipment, and to increase salaries in order to prevent employee turnover. Over the last several years the corporation has budgeted revenues at or slightly below budgeted expenditures. In a for-profit environment this would be viewed as "breaking even". In order to evaluate the financial history of the corporation, it is necessary to discuss a concept that is not ordinarily used.

In exhibit 2 expenditures for the last five years are classified as either "non-discretionary" or "discretionary". Non-discretionary expenditures are those that must be paid. Discretionary expenditures are those expenditures that the board authorizes only if funds are available. These are normally expenditures for fixed assets, debt retirement or additional services. It can be seen from this exhibit that most of the discretionary expenditures have been for asset acquisitions and debt retirement. In a for-profit environment, the goal is to reduce expenditures while increasing profit. In a not-for-profit environment the goal is to minimize non-discretionary expenditures, while maximizing discretionary expenditures with available funds. The amounts shown on this schedule are cash expenditures, and do not include donated services and materials, non-cash adjustments or depreciation.

Exhibit 2

		EXHIDIT 2	•		
Non-Discretionary					
Cash Expenditures:					
-	2013	2012	2011	2010	2009
Bank charges	\$ 24,737	\$ 28,022	\$ 28,533	\$ 30,965	\$ 30,035
Computer expense	44,760	48,078	50,693	60,910	54,237
Development expense	2,294	12,488	11,303	12,654	7,571
Dues	27,263				
Engineering	104,614	92,602	75,537	71,104	58,835
HD expense	1,928				
Insurance	47,976	50,947	50,873	53,139	53,985
ISP	5,664	4,890	5,448	6,677	9,725
Debt service	70,410	69,900	71,887	72,549	72,266
Legal fees	4,112	6,780	10,486	3,948	9,424
Office supplies	11,475	10,745	11,568	12,253	8,130
Taxes	845	1,063	1,311	892	1,254
Postage	17,097	14,305	19,583	16,990	30,267
Premiums	17,477	13,362	16,146	32,510	19,629
Professional fees	36,280	33,600	30,600	42,210	32,000
Printing	4,281	4,820	6,596	6,615	15,105
Programming	41,271	55,064	61,829	63,791	91,134
Rent	85,616	76,734	63,519	56,209	53,532
Repairs	49,610	22,180	44,841	42,715	42,287
Staffing & hiring	2,271	7,487	598	2,169	5,515
Supplies	2,489	9,876	7,174	6,224	12,085
Telephone	17,726	16,388	16,479	17,430	20,696
Travel	504	321	1,222	840	2,030
Utilities	43,046	43,108	44,240	46,407	46,846
Website expenses	16,728	7,576	7,145	9,971	6,863
Asset acquisitions (Grant)	-	-	63,054		24,617
Salaries, payroll taxes					
and benefits ¹	729,555	701,243	690,043	818,306	738,796
Total non-discretionary				-	
cash disbursements	\$_1,410,029	\$ 1,342,576	\$ <u>1,390,708</u>	\$ <u>1,487,478</u>	\$ <u>1,446,864</u>
	-		-		
Discretionary Cash					
Disbursements:					
Various discretionary expenses	\$ 20,092	\$ 16,414	\$ 21,939	\$ 23,669	\$ 54,677
Additional debt payment	-	-	963	3,763	38,129
Asset acquisitions	<u> 18,268</u>	13,810	14,078		10,425
Total discretionary			-		
cash disbursements	\$ <u>38,360</u>	\$30,224	\$36,980	\$ <u>27,432</u>	\$ <u>103,231</u>

¹There is a discretionary element in this item that has not been calculated.



The information in the chart above presents the relationship of discretionary funds available to total revenue. The exhibit shows that there have been funds available for discretionary expenditures, which means that all non-discretionary expenses have been paid. This is important to a potential lender because the loan repayments are a non-discretionary item. The "discretionary funds available" closely approximate what net income would be if this were a "for-profit" entity. The reason is that in a for-profit environment the goal is to maximize net income, while in a non-profit environment, the goal is to maximize services to the users. The discretionary funds, by definition, would usually not be spent if the goal is to maximize profits. The standard accounting model is revenue less expenses equals profit. The

model the station uses is revenue less non-discretionary expenses equals discretionary funds available.

The corporation's ability to adhere to the budget is demonstrated in the next exhibit. Budgeted cash revenues are compared to actual cash revenues and budgeted cash expenditures are compared to actual cash expenditures. The result of combining the two variances provides a "net budget variance". In 2012 revenues were \$34,085 under budget, while disbursements were \$8,184 under budget. The net effect on the change in cash was an unfavorable net budget variance of \$25,901.

	2013	2012	2011	2010	2009
Actual Revenue	\$ 1,364,326	\$ 1,470,844	\$ 1,626,074	\$ 1,602,938	\$ 1,576,135
Budgeted Revenue	1,493,000	<u>1,504,929</u>	1,537,249	1,533,000	1,509,721
Variance	-128,674	-34,085	88,825	69,938	66,414
A 4 15 17	1 449 290	1 272 900	1 407 474	1 524 459	1,474,296
Actual Expenditures	1,448,389	1,372,800	1,487,676	1,524,458	
Budgeted Expenditures	1,569,450	1,380,984	1,547,054	1,522,450	1,509,060
Variance	121,061	8,184	59,378	-2,008	34,764
Net Budget Variance	\$ <u>7,613</u>	\$ <u>-25,901</u>	\$ <u>148,203</u>	<u>\$ 101,178</u>	\$ <u>-78,762</u>

Volunteers play a very important role in the operation of WMNF. The majority of all programming is produced by volunteers. Many of the programmers have never been in broadcasting prior to their roles as volunteer programmers. Nathan B. Stubblefield provides a valuable service to the community by educating these people in such skills as public speaking, and providing them with the technological expertise to handle sophisticated equipment. There are programmers that have been on the air since 1979. Using dozens of programmers keeps a freshness to the programming that is not available on

commercial stations. Volunteers also provide many services that are not directly related to broadcasting, such as clerical assistance and answering phones during pledge drives.

Over the years many professionals have donated services and local businesses have donated products and services to help support the station. The continued success of the station is dependent on the support of the community.

